

**Kari Hanselman**

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**Subject:** FW: Action Item for Council, Mayor, CAO and clerk , for consideration

Please include this in Council Correspondence:

East Ferris Mayor and Council  
390 ON-94,  
Corbeil, ON

Dear Mayor, Councilors, CAO and Municipal Clerks,

My hope is that the following letter could be sent through appropriate channels to our political associates as a potential action item, should events result in trade altercations.

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I am writing to voice my displeasure with the government in the USA. I don't believe that their tariff initiatives will cease.

I would like to suggest an action that could be taken with respect to making life for Canadians easier.

Every year, approximately 200,000 to 300,000 used cars are sold and exported into the US. The US is quite willing to purchase and resell our slightly used vehicles, as they benefit from the lower Canadian dollar, and this allows them to purchase our used cars, and make a respectable profit on the exchange, as well as on the vehicle itself. This data was taken from an article published in the Canadian Auto Dealer, Dec of 2024.

<https://canadianautodealer.ca/2024/12/a-25-u-s-tariff-would-severely-impact-used-cars/#:~:text=%E2%80%9CFor%20those%20of%20you%20who,impact%20on%20supply%2C%20demand%20and>

Every used car that leaves Canada drives up the cost of those vehicles left on the dealers lot, as well as reducing the availability of said vehicles from the consumer which reduces the range of choices in vehicles.

Why not keep those cars here, in Canada? Halt the sale of used vehicles to the USA, or, out of Canada entirely? This would be a big boost to Canadians, who will benefit from a higher number of choices and most likely a lower cost. If there are more cars, the cost should be lower?

With the huge tariffs being levied against Canada, especially in the steel and aluminum industry, and the ever present threat of more tariffs coming, our prices for new cars and trucks in Canada will be driven even higher, making life much more difficult for the average Canadian.

Sincerely,  
Rob Effinger  
Resident East Ferris Township